

AMENDMENT #6 – March 29, 2016

REQUEST FOR PROPOSALS (RFP)

LOTTERY CENTRAL MONITORING AND CONTROL SYSTEM #2015-01

This Amendment #6 is being issued to amend and clarify certain information contained in the above referenced RFP. All information contained herein is binding on all Offerors who respond to this RFP. Specific parts of the RFP have been amended. The following changes/additions are listed below; new language has been double underlined and marked in bold (i.e., **word**), and language deleted has been marked with a strikethrough (i.e., ~~word~~).

36. REVISE: Section 4.2.2.3 Transmittal Letter, pages 158 – 159.

A Transmittal Letter shall accompany the Technical Proposal. The purpose of this letter is to transmit the Proposal and acknowledge the receipt of any **amendments, questions and answers, and pre-proposal conference transcript** addenda. The Transmittal Letter should be brief and signed by an individual who is authorized to commit the Offeror to its Proposal and the requirements as stated in this RFP. The Transmittal Letter should include the following:

- A. Name and address of the Offeror;
- B. Name, title, e-mail address, and telephone number of primary contact for the Offeror;
- C. Solicitation Title and Solicitation Number that the Proposal is in response to;
- D. Signature, typed name, and title of an individual authorized to commit the Offeror to its Proposal;
- E. Federal Employer Identification Number (FEIN) of the Offeror, or if a single individual, that individual's Social Security Number (SSN);
- F. Offeror's eMM number;
- G. Offeror's MBE certification number (if applicable);
- H. Acceptance of all State RFP and Contract terms and conditions (see Section 1.24); if any exceptions are taken, they are to be noted in the Executive Summary (see Section 4.2.2.4); and
- I. Acknowledgement of all **Amendments** addenda to this RFP issued before the Proposal due date, **all sets of questions and answers (Q&A#1, 2 etc.) issued during the procurement process, and the transcript of the Pre-Proposal Conference.**

37. REVISE: Section 3.30.21 System Degraded Performance, pages 149 - 150.

3.30.21.1 Condition

The LCMCS shall have "degraded performance" no more than two (2) minutes total during any Business Day. The LCMCS shall be considered as having degraded performance when the LCMCS cannot process **transactions from a significant percentage** wagers from ~~100~~ percent of the installed and operational

Terminals or when transactions are unable to be processed for an individual game or multiple and games. The extent of degraded performance shall be determined by using existing game activity reports. Whenever the LCMCS has “degraded performance” which collectively exceeds two (2) minutes during any Business Day, the Director may impose liquidated damages as determined below.

38. REVISE: Attachment A – Contract, Section 5.2, page 183.

Except as provided in Section 5.4 of this Contract, the Contractor agrees that all documents and materials, including but not limited to, reports, drawings, studies, specifications, estimates, tests, maps, photographs, designs, software, graphics, mechanical, artwork, computations and data prepared by or for the Contractor **exclusively** for purposes of this Contract **and funded solely using funds from this Contract or created related to this Contract during the period prior to compensation** (“Work Product”) shall become and remain the sole and exclusive property of the State and shall be available to the Agency at any time. The Agency shall have the right to use the same without restriction and without compensation to the Contractor other than that specifically provided by this Contract.

39. REVISE: Section 3.4.1 Primary System Requirements, Item #29 under the Hardware sub-heading, pages 76 - 77.

The Contractor shall furnish: all equipment necessary to fully support the LCMCS and MLGCA operations as described in this RFP, including **but not limited to the items listed below. Installation including all mounting hardware, brackets and assorted cabling shall be included.**

- a. Computer Hardware and Software to support Draw and Monitor Games and functions and Instant Ticket accounting system functions. This Computer Hardware and Software shall have full redundancy.
- b. Retailer Terminals with cash drawers. Terminals shall be provided and installed in Retailer locations.
- c. AAPs shall be provided and installed at MLGCA offices.
- d. Retailer Terminal menus, keystrokes and reports shall be as consistent as possible for all functions shared by Terminal types.
- e. Monitors to support Monitor Games at Retailer locations. The Contractor shall maintain all Monitors such that the picture contents can be read from their installed location (e.g., burn in must not impair the ability to read the contents).
- f. Ticket Checkers capable of pre-validating Draw, Monitor, and Instant Game Tickets.
- g. Advertising/**Customer** and ~~Game~~ display monitors – **with assorted mounting brackets and cable lengths as required by MLGCA.**
- h. Keno enunciator boards.
- i. **Illuminated Double** Jackpot Signs.

- j. MLGCA Illuminated Retailer Signs ~~Scrolling Message Signs~~ - Permanent signage displaying the MLGCA Brand/Logo at Retailers; typically used in exterior facing window; illuminated with efficient/low voltage lights (e.g. LED) with life expectancy of bulbs about 50,000 hours; brightness visible at distance consistent with neon style signs used for typical consumer brands and able to project through tinted windows; have the ability to flash/blink with a sequence switch; signs to be approximately 18" diameter.
- k. Any other item, Hardware or facilities deemed necessary by the MLGCA for the efficient operation of the LCMCS.
- l. All Hardware shall have redundant power supplies.
- m. PSST capable of selling, validating and cashing all Draw, Monitor Games and Instant Games.

40. REVISE: Section 4.2.2.6.24 Additional Tasks, subparagraph Task VI – Additional Business Enhancements, pages 166 - 167.

Task VI – Additional Business Enhancements

In addition to the basic specifications required by the RFP, the MLGCA is seeking new and innovative concepts which will drive increases in sales and revenue and Offerors are encouraged to propose such additional capabilities.

Any such additional capabilities offered which are over and above the basic requirements of the RFP and not included in the base price should be individually listed and described below. Examples of such additional capabilities may be additional non-standard Terminal types, any additional equipment, games, promotions, process improvements, smart phones, etc., that the Offeror believes will increase sales and revenue. This Task is divided into ~~three~~ **four** Sub-Parts:

Sub-Part CI: Offerors shall describe and provide specifications for any additional non-standard Terminal and Self Service Vending Terminal types in CI(1) and Illuminated Triple Jackpot signs in CI(2) that it proposes to provide.

Sub-Part CII C2: Offerors shall describe the solution that it proposes to provide for accepting Alternative alternate payment methods from Players at brick and mortar Retailers.

Sub-Part CIII: Offerors shall specify and describe any other Terminal types that it proposes to provide.

Sub-Part CIV C3: Offerors shall specify and describe any other types of equipment and services (except Terminals) that it proposes to provide.

For each additional capability proposed, the Offeror shall:

- a. Label each item in the Task VI as CI(1), CI(2),...CII(1), CII(2),...CIII(1), CIII(2)..., etc.;

- b. State the Section of the RFP to which the item corresponds
- c. Describe the item;
- d. Describe how the item will increase sales and revenue.
- e. Provide the corresponding price for each individual item in Section C of the Financial Proposal Sheet-Attachment F.

41. REVISE: ATTACHMENT F – FINANCIAL PROPOSAL INSTRUCTIONS, paragraph M) Contract Prices, page 243.

M.3 PART C - ADDITIONAL TASK VI:

Offerors shall state as a separate line item their proposed price to provide all equipment and services for each individual additional capability being proposed under Task VI specified in Section 3.26. Each line item may be exercised individually by the MLGCA as an option.

In Sub-Part CI, Offerors shall state their proposed price for any additional non-standard ~~Terminal~~ and Self Service Vending Terminal types in CI(1) and Illuminated Triple Jackpot signs in CI(2) that it may provide in the form of a Fixed Monthly Fee per Unit for the various Unit Ranges specified.

In Sub-Part CII, Offerors shall state their proposed price for any for accepting Alternative alternate payment methods from Players at brick and mortar Retailers in the form of a Fixed Monthly Fee.

In Sub-Part CIII, Offerors shall state their proposed price for any other Terminal types that it may provide in the form of a Fixed Monthly Fee per Unit for the various Unit Ranges specified.

In Sub-Part CIV CIII, Offerors shall state their proposed price for any other types of equipment and services that it may provide. Offerors may provide prices in the form of a Fixed Monthly Fee per Unit for the various Unit Ranges specified in CIV(1); a Fixed Price type Unit Price for a “Percent of Net Sales” in CIV(2); a Fixed Monthly Fee in CIV(3); or a Fixed Annual Fee in CIV(4).

42. REVISE: ATTACHMENT F – PRICE SHEET, pages 245-256.

Remove in its entirety Attachment F – Price Sheet containing pages 245 through 256 and replace with the attached “Attachment F – Price Sheet (Revised 3/29/2016 – Amendment #6)”.

This revision supersedes the previous revisions contained in Amendment #1 and Amendment #3.

Except as expressly amended herein, all other terms, provisions and conditions in the RFP remain unchanged and in full effect.