

REQUEST FOR PROPOSALS (RFP)

TELEVISED DRAWINGS OF LOTTERY DRAW GAMES AND RELATED SERVICES #2017-02

RESPONSES TO WRITTEN QUESTIONS (Q&A #2) June 28, 2017

This list of questions and responses #2 (Q&A#2) is being issued to clarify certain information contained in the above named Request for Proposals (RFP). The statements and interpretations of Contract requirements, which are stated in the following responses are not binding on the State, unless the State expressly amends the RFP. Nothing in the State's responses to these questions is to be construed as agreement to or acceptance by the State of any statement or interpretation on the part of the entity asking the question as to what the Contract does or does not require. Some questions have been edited for brevity and clarity, and duplicate questions may have been combined or eliminated.

The following are questions submitted pursuant to the RFP and the State Lottery and Gaming Control Agency's ("MLGCA") responses to those questions:

6. **QUESTION:** Is the budget approved for 2017/2018? Do you have in that budget as public record what you budgeted for line items to fulfill this RFP? (Note: This question was previously asked at the Pre-Proposal Conference (Question #3 in the Pre-Proposal Conference Summary) and the answer is provided below)

ANSWER: FY 2018 budget allocations by Department and/or line item are not yet finalized. However, since the current contract extends through approximately six (6) months of FY 2018, the MLGCA has tentatively allocated an amount equal to the current contract price for the drawings services under this new RFP/contract. Should the price/monthly fee for the new contract be higher or lower than that of the current contract, the difference will either be drawn from or be absorbed by other MLGCA marketing and advertising budget areas (media, research, production, etc), as necessary.

7. **QUESTION:** Section 4.16.1 excludes Small Business Reserve (SBR) companies from any goal for subcontracting. It is requested that SBR be added to this RFP as an addendum to: ATTACHMENT X – DRAWING MACHINE SPECIFICATIONS

4.16.1 The selected Offeror shall be responsible for all products and services required by this RFP. All subcontractors must be identified and a complete description of their role relative to the Proposal must be included in the Offeror's Proposal. If applicable, subcontractors utilized in meeting the established MBE or VSBE participation goal(s) for this solicitation shall be identified as provided in the appropriate Attachment(s) to this RFP (see

Section 4.26 —Minority Business Enterprise GoalsII and Section 4.27
—Veteran- Owned Small Business Enterprise GoalII).

ANSWER: The State MBE and VSBE programs are designed to establish sub-contracting goals which Prime contractors on State contracts must meet by utilizing MBE/VSBE qualified sub-contractors.

The SBR program is different - it is designed for SBR qualified *Prime* contractors on State contracts. There is no provision in State law for SBR sub-contracting goals similar to the case with MBE/VSBE.

However, although the focus of the SBR program is on SBR prime contracting, the State very much encourages Prime contractors to work with SBR firms in any way possible, in addition to the MBE/VSBE requirements.

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