CASINO GAMING

FISCAL YEAR 2019 (July 1, 2018 - June 30, 2019)

Maryland Lottery and Gaming contributed an all-time record of more than \$1.3 Billion to the State of Maryland.

Maryland Lottery and Gaming contributed an all-time record of \$1.311 billion to the State in Fiscal Year 2019. Of that amount, casino contributions accounted for \$717.5 million, including \$542.7 million to the Maryland Education Trust Fund.



WHERE THE MONEY GOES FY2019 Casino Gaming Revenue: \$1,760,408,578 Casinos' Share Maryland Education **Trust Fund** 58.6% - \$1,031,669,723 30.8% - \$542.700.704 Local Aid 5.3% - \$92,844,277 Horse Racing 4.4% - \$76,625,668 Operating Expense Contribution* 0.6% - \$11,271,984 Responsible Gaming 0.3% - \$5,296,225 *Total operating expenses of the Gaming Division are \$16.955.982.

- Record Total Casino Gaming Revenue: \$1.760 billion
 - \$81.4 million (4.9%) more than in FY2018.
- Record Contribution to the Education Trust Fund: \$542.7 million
 - \$46.0 million (9.3%) more than in FY2018.
- Record-setting Revenue Month: \$163.3 million in March 2019
 - Casino gaming revenues averaged \$146.7 million per month in FY2019.
- Local Aid: \$92.8 million
 - \$4.4 million (5.0%) more than in FY2018. Total includes local impact grants and contributions to local jurisdictions.
- Casino Employees: More than 7,400
 - Total includes more than 6,200 full-time employees.

The Maryland Lottery and Gaming Control Agency encourages responsible play. If you or someone you know needs help with a gambling problem, call 1-800-GAMBLER or go to mdgamblinghelp.org.

CASINO OVERVIEW



Revenue: \$711.5 million Contribution to State: \$277.9 million 2,590 Employees



Revenue: \$589.4 million Contribution to State: \$243.8 million 2,572 Employees



Revenue: \$250.3 million Contribution to State: \$98.7 million 1,312 Employees



OCEAN DOWNS CASINO

Revenue: \$78.4 million Contribution to State: \$34.5 million 364 Employees



Revenue: \$74.8 million Contribution to State: \$41.6 million 273 Employees



Revenue: \$56.1 million Contribution to State: \$21.0 million 332 Employees

Employment figures as of June 30, 2019. Seasonal employment varies.



TRADITIONAL LOTTERY

FISCAL YEAR 2019 (July 1, 2018 - June 30, 2019)

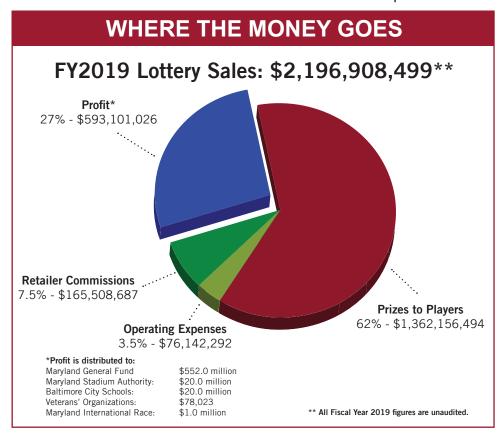
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Maryland Lottery and Gaming contributed an all-time record of \$1.311 billion to the State in Fiscal Year 2019. Of that amount, Maryland Lottery's profit to the state totaled an all-time record of \$593.1 million.



\$593.1 MILLION

LOTTERY CONTRIBUTIONS TO THE STATE



Among the Lottery's record-setting figures in FY2019 were:

- Record Profit to the State: \$593.1 million
 - \$17.4 million (3.0%) year-over-year increase in profit.
 - Third all-time record in the last four years.
- Record Sales: \$2.197 billion
 - \$154.1 million (7.5%) more than the previous record of \$2.043 billion in FY2018.
 - Fourth consecutive record sales year.
- Record Prizes Paid to Players: \$1.362 billion
 - \$115.4 million (9.3%) more than the previous record of \$1.247 billion in FY2018.
- Record Retailer Commissions: \$165.5 million
 - \$11.8 million (7.7%) more than the previous record of \$153.7 million in FY2018.

Among the Lottery's growth drivers in FY2019 were:

- A Fifth Consecutive Record Year for Scratch-off Sales: \$812.4 million
 - Sales increased \$61.5 million (8.2%) from the previous record in FY2018.
- Record-setting Mega Millions Sales: \$137.7 million
 - A Mega Millions-record \$1.537 billion jackpot in October 2018 helped to fuel a 55.4% year-over-year increase in sales.
- Record-setting Racetrax Sales: \$211.2 million
 - \$18.6 million (9.7%) more than the previous record of \$192.6 million in FY2018.

SALES BY LOTTERY GAME

JACKPOT GAMES



Sales: \$137.7 million Profit: \$56.0 million



Sales: \$114.1 million **Profit:** \$49.2 million



Sales: \$29.0 million **Profit:** \$9.8 million



Sales: \$12.4 million Profit: \$4.3 million

DAILY DRAW GAMES



Sales: \$245.6 million Profit: \$88.1 million



Sales: \$312.2 million **Profit:** \$124.3 million



Sales: \$19.6 million Profit: \$5.9 million



Sales: \$6.2 million Profit: \$1.9 million

MONITOR GAMES



Sales: \$286.9 million **Profit:** \$76.1 million



Sales: \$211.2 million Profit: \$45.5 million

INSTANT GAMES



Sales: \$812.4 million Profit: \$131.1 million

OTHER



Sales: \$9.7 million Profit: \$0.8 million

(Exclusive to Veterans' Organizations)